



PROCUREMENT

During procurement, USAID/Vietnam typically completes the technical evaluation of the proposals or applications received and then engages GVN stakeholders and selected implementing partners in the Strategic Alignment Validation Exercise (SAVE). For more on the SAVE, please see the [SAVE Roadmap](#) that outlines the key steps.

The SAVE validates the design that was (preferably) created jointly with the GVN counterpart during the design phase using approaches highlighted on the previous page. If the GVN counterpart has significant feedback at this point, USAID/Vietnam will discuss updates with the GVN and work with the implementing partner (IP) to update their program description or statement of work.



IMPLEMENTATION

Collaboration options with the GVN & other local stakeholders

Following the award, the implementing partner (IP) typically leads collaboration with the GVN managing agency and other local stakeholders with USAID oversight and involvement.

There are several options during implementation that can support stronger partnerships and greater local ownership.

Project Approval and finalizing the project approval document

Annual Work Planning

Monitoring, Evaluation & Learning (MEL)

Informed

Consulted

Towards greater local ownership: In partnership and beyond

N/A - Project approval cannot be obtained without a minimum level of consultation with the managing agency (MA).

IP consults with and drafts the project approval document, gets feedback from the MA, and redrafts based on feedback.

- IP engages the MA in a jointly owned process to develop the project approval document via workshops, regular meetings, etc.
- The IP and MA jointly agree on priorities, target locations, and ways of working together over the life of the activity within the parameters laid out by the agreement between USAID and the IP.

N/A - Once project approval is obtained, the IP has to consult with and agree on the annual work plan with the MA.

IP submits and requests feedback from the MA on the work plan. There can also be a consultation workshop to understand priorities from the MA.

IP engages the MA in a jointly owned process to develop the annual work plan in which each party (IP and GVN MA) have equal ability to decide on annual work plan priorities and share responsibility for implementation within the parameters laid out by the agreement between USAID and the IP.

Select monitoring data, assessments, evaluations, etc. are shared with the MA.

IP submits regular reports and internal evaluations to the MA for their input. The IP may host annual pause & reflect workshops with the MA to hear their input on implementation.

- IP and MA jointly finalize the activity theory of change, key outcomes, performance indicators, and learning priorities to meet implementation needs (and use this to jointly develop the Activity MEL Plan).
- The IP and GVN MA likely have shared indicators that feed into a larger GVN strategic priority.
- The GVN takes responsibility for its own monitoring and learning as part of implementation.
- Joint reflections on implementation lead to agreed upon adjustments.
- USAID, the IP, and GVN co-design midterm or final evaluations to address shared key learning needs and co-develop recommendations based on the findings.

If you have questions about this resource, reach out to the Program Office and the Office of Acquisitions and Assistance.

USAID Learns can be used to support collaboration between USAID and local stakeholders. For more USAID guidance on collaborative approaches, see the [Co-Creation Field Guide](#).

